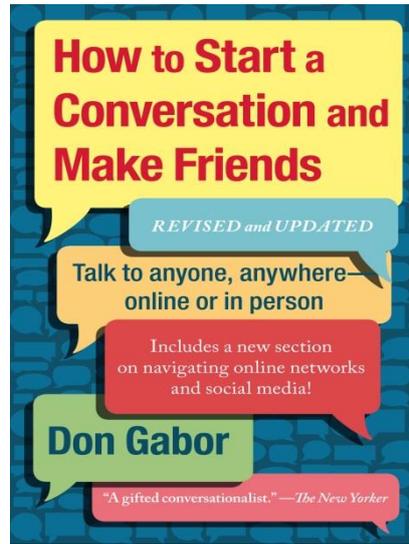


## Book Review



“ **How To Start A Conversation And Make Friends** “ - Don Gabor

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Most people want and need human contact and that connection often takes the form of a simple conversation. There are four parts how to start a conversation such as starting your conversation with confident, continuing and ending your conversations in charm, confident and tact, navigating online networks to expand your business, social and personal relationship and lastly, boosting your conversations to the next level.

Part 1, starting your conversation with confident which is your body language be an important role to make people more responsive and receptive to you. Body language will communicate our feelings and attitudes before we speak like smile, open arms, forward lean, touch, eye contact and nod. Then, we must know what to say next by listening and open to telling others who you are.

Part 2, continuing and ending your conversations in charm, confident and tact which is keeping the conversation going strong by expand your conversation that related to the surrounding areas, find out interest subject or activities of the other person that will make him more eager to continue the conversation and balance the two-way exchange of information. We also must closing conversation and leaving a great impression by give a tactfully signal that show you were listening and understood about the conversation such as use the person’s name and say good-bye, say you enjoyed the chat and can say “Let’s talk again soon.”

Part 3, navigating online networks to expand your business, social and personal relationship by create your own social networking website account like Facebook, Blogs and WhatsApp. Joining social networks is easy but you must know how to create conversation environment like post some comments and questions of your own, follow the comment of your online friends, share links and news related to industry, social issue or community-related events and also connect with other members through discussion and groups.

Part 4, boosting your conversations to the next level which is making new friends and rekindling old friendship. Making friends is not always easy but through starting conversation you can find out something common or interest between yourself and others. If the conditon are right, start up a friendship. Then, how to rekindle old friendship are through telephone call, search on social networking sites, class reunion or a visit to the neighborhood where you grew up. Besides that, boosting your conversation with talking to people from other countries without offending them, being offended or putting yourself in embarrassing situations like do respect differences, do avoid stereotyping and don't talk about depressing topic. So, you can discovering new things like values, business oppurtunities and customs from conversing with people from around the world.

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